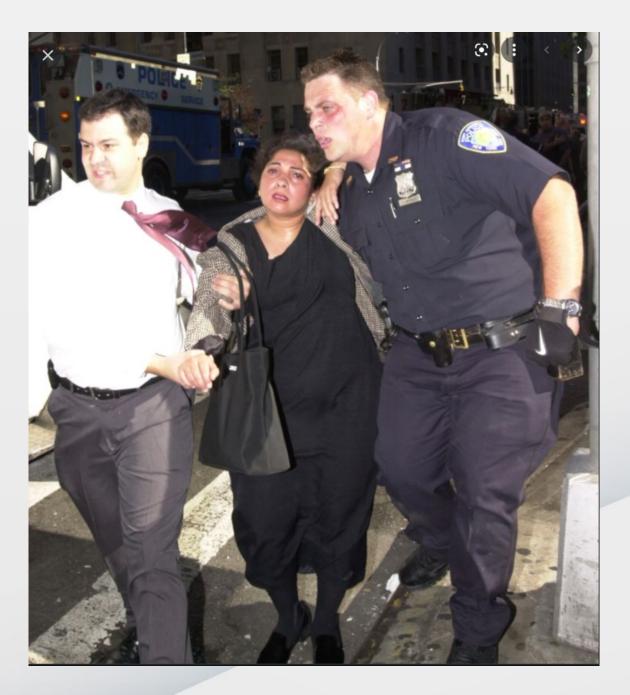
GETTING CONTROL OF YOUR FINANCIAL HOUSE

2022



Being in Law Enforcement is basically dealing with people being mad at you for bad decisions THEY made







Take simple steps to manage your debt



Take simple steps to manage your debt
Make your family financially bullet proof

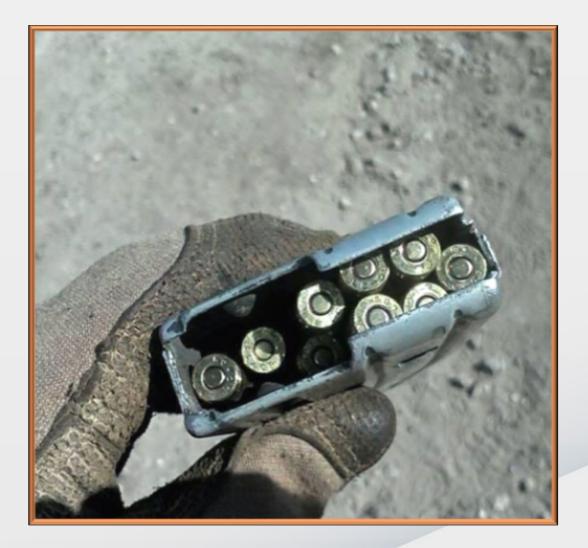


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Investing: "It's not rocket science"



Take simple steps to manage your debt
Make your family financially bullet proof
Investing: "It's not rocket science"
What does retirement look like for me?









NAPOLEON HILL Author of **Think and Grow Rich**

25 years in the making

Reveals the secret formula by which Andrew Carnegie and others acquired their fortune



Determine a specific goal



Determine a specific goal

Set a definite time



Determine a specific goal Set a definite time

Have a plan in mind



Determine a specific goal Set a definite time Have a plan in mind

Decide what price you will pay



Determine a specific goal Set a definite time Have a plan in mind Decide what price you will pay **Put the plan in writing**



Determine a specific goal Set a definite time Have a plan in mind Decide what price you will pay Put the plan in writing

Review the plan daily!



Determine a specific goal Set a definite time Have a plan in mind Decide what price you will pay Put the plan in writing Review the plan daily!



Chris Hogan – National Study of Millionaires



Chris Hogan – National Study of Millionaires

UPPER CLASS – 2%



Chris Hogan – National Study of Millionaires

UPPER CLASS – 2% LOWER CLASS – 4%



Chris Hogan – National Study of Millionaires

UPPER CLASS – 2% LOWER CLASS – 4% UPPER MIDDLE CLASS – 19%



Chris Hogan – National Study of Millionaires

UPPER CLASS – 2% LOWER CLASS – 4% UPPER MIDDLE CLASS – 19% LOWER MIDDLE CLASS – 27%



CHILDHOOD INCOME CLASS OF MILLIONAIRES Chris Hogan – National Study of Millionaires

UPPER CLASS – 2% LOWER CLASS – 4% UPPER MIDDLE CLASS – 19% LOWER MIDDLE CLASS – 27% **MIDDLE CLASS – 27%**



CURRENT MILLIONAIRE STATISTICS IN THE UNITED STATES



• Millionaires report the top contributing factors to becoming wealthy are discipline and consistency



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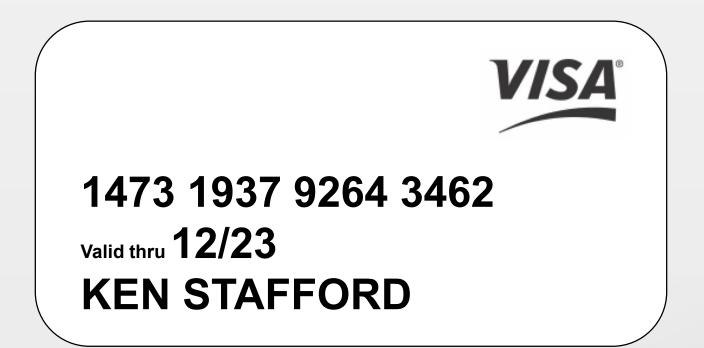
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- 73% of millionaires have never carried a credit card balance in their lives
- 76% of millionaires say that anyone in America can become a millionaire with discipline and hard work



over 70%

of our families have a negative net worth due to high credit card balances





600 million active credit cards 2 cards for every man, woman and child



WHAT WE THINK IS IMPORTANT:

What is my interest rate?

What is my monthly payment?



WHAT IS IMPORTANT:

What is my total cost?

When will I be out of debt?



FIXED RATE LOAN

A disciplined approach will make a big difference in the amount of interest, and how quickly you pay off your debt.



REVOLVING L	OAN
Beginning Balance	\$6,000
Annual Percentage Rate (APR)	17.00%
Min. Monthly Payment 2.00%*	\$15.00
*of remaining balance or whichever is greater	

FIXED LOAN

Beginning Balance	\$6,000
Annual Percentage Rate (APR)	20.00%
Payment	\$158.96
Term	60 months



REVOLVING LOAN

BALANCE	TOTAL PAYMENTS	INTEREST PAID
\$5,593	\$1,395	\$998
\$4,861	\$3,907	\$2,767
\$4,224	\$6,090	\$4,314
\$2,973	\$10,377	\$7,350
\$1,474	\$15,519	\$10,993
\$730	\$18,068	\$12,798
\$ 0	\$19,314	\$13,314
	\$5,593 \$4,861 \$4,224 \$2,973 \$1,474 \$730	\$5,593\$1,395\$4,861\$3,907\$4,224\$6,090\$2,973\$10,377\$1,474\$15,519\$730\$18,068

FIXED LOAN

END OF YEAR	BALANCE	TOTAL PAYMENTS	INTEREST PAID
1	\$5,224	\$1,908	\$1,131
3	\$3,123	\$5,723	\$2,846
5	\$ 0	\$9,538	\$3,538



THE REAL COST OF A \$3,000 CREDIT BALANCE

\$3,000 balance 19.8% interest Pay 2% or \$15 (whichever is greater)

0 new purchases

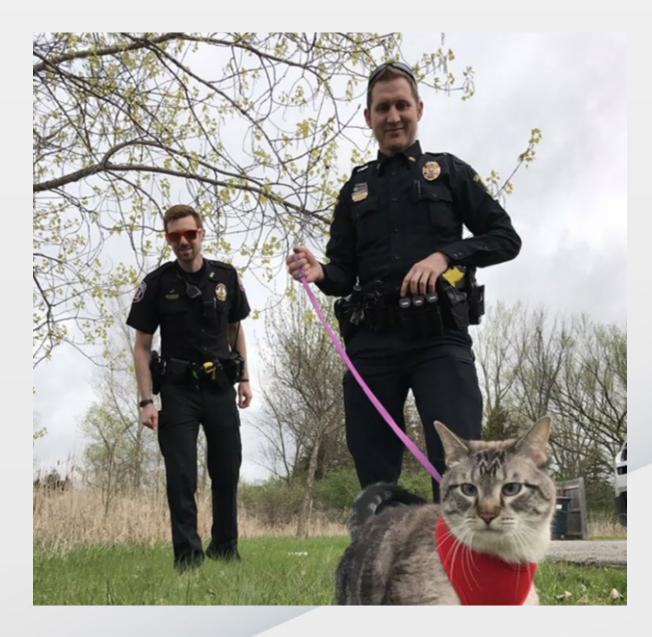


THE REAL COST OF A \$3,000 CREDIT BALANCE

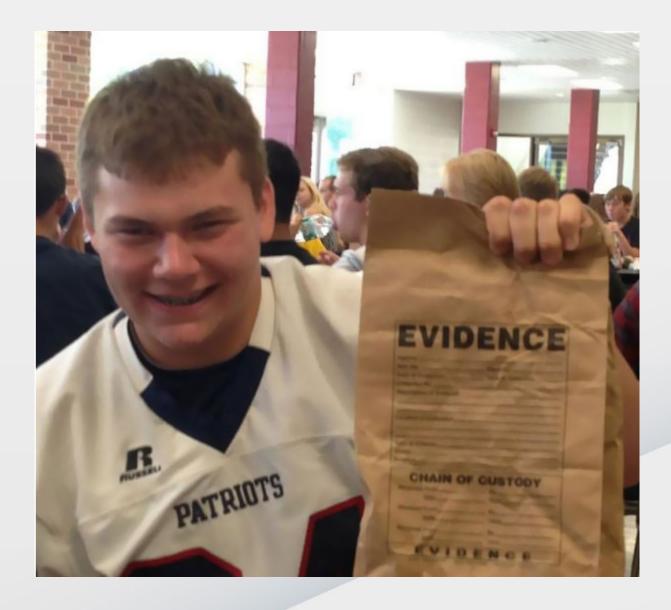
39 years to pay off

more than \$10k in interest





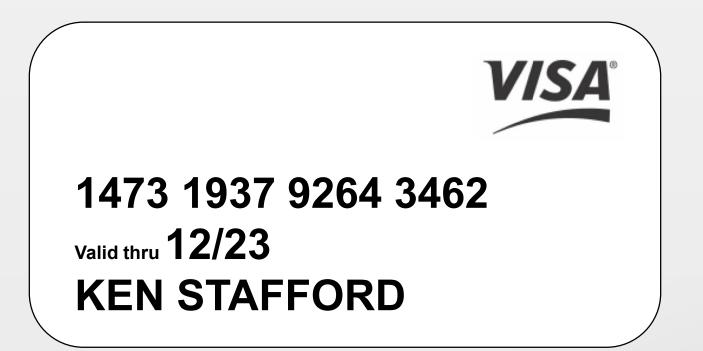












Charge Card



TWO BASIC WAYS TO ELIMINATE DEBT

Debt Stacking

Consolidation

into your home mortgage

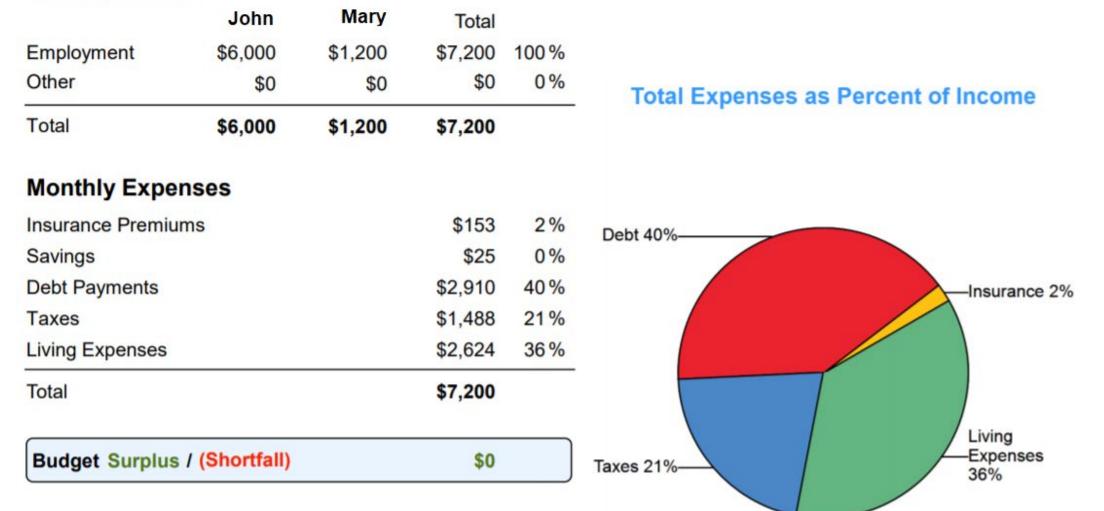


Financial Position

Cash Flow

The first step in managing your finances is to understand where you are spending your money.

Monthly Income





Debt Resolution Summary

Where You Stand*

If you add no additional debt and continue your current payment plan, you will pay off your debt at age 95/93 (Mar 2067) and pay a total of \$197,396.66 in interest costs.

	Debt Name	Current Balance	Interest Rate	Minimum Payment		Additional Payment		Total Monthly Payment	Projected Pay Off	Projected Interest Paid
1	Sears ¹	\$176	19.50 %	\$15.00	+	\$0.00	=	\$15.00	May 2022	\$15.50
2	Amazon ¹	\$613	16.20 %	\$15.00	+	\$0.00	=	\$15.00	Nov 2024	\$183.48
3	Vehicle 2	\$18,145	5.00 %	\$383.00	+	\$0.00	=	\$383.00	Dec 2025	\$2,110.25
4	Phillips 66 ¹	\$746	19.00 %	\$15.00	+	\$0.00	=	\$15.00	Apr 2026	\$391.01
5	Vehicle 1	\$27,315	5.00 %	\$515.00	+	\$0.00	=	\$515.00	Aug 2026	\$3,616.94
6	SImmons Bank ¹	\$1,018	17.20 %	\$21.00	+	\$0.00	=	\$21.00	Mar 2029	\$808.79
7	Kohls ¹	\$1,129	22.00 %	\$23.00	+	\$0.00	=	\$23.00	Nov 2037	\$2,876.72
8	HOME MORTGAGE ²	\$139,259	5.00 %	\$971.00	+	\$0.00	=	\$971.00	Oct 2039	\$73,306.93
9	2nd mortgage	\$77,277	6.50 %	\$600.00	+	\$0.00	=	\$600.00	Jan 2040	\$55,576.93
10	Lowes ¹	\$1,430	18.50 %	\$25.00	+	\$0.00	=	\$25.00	Mar 2042	\$3,780.98
11	Citibank ¹	\$2,101	19.80 %	\$42.00	+	\$0.00	=	\$42.00	Feb 2048	\$6,335.50
12	First Star Bank ¹	\$1,789	16.00 %	\$26.00	+	\$0.00	=	\$26.00	Jun 2055	\$6,978.95
13	Bank of America ¹	\$7,097	17.50 %	\$142.00	+	\$0.00	=	\$142.00	Feb 2059	\$17,194.95
14	American Express ¹	\$4,397	19.10 %	\$88.00	+	\$0.00	=	\$88.00	Jan 2060	\$14,208.91
15	Walmart ¹	\$2,345	13.50 %	\$29.00	+	\$0.00	=	\$29.00	Mar 2067	\$10,010.82
	Total	\$284,837	6.433 % ³	\$2,910.00		\$0.00		\$2,910.00	Mar 2067	\$197,396.66



Sometimes you feel as broke as



Sometimes you feel as broke as a **Tooth Fairy** in a house full of meth heads



Debt Payoff Plan

	Debt Name	Pay Off Date Accelerated	Minimum Payment	A	cceleration Amount		New Monthly Payment	Projected Debt Pay Off Date	Projected Interest Avoided
1	Sears	N/A	\$15.00	+	\$0.00	=	\$15.00	Sep 2022	(\$5.37)
2	Amazon	Oct 2022	\$15.00	+	\$15.00	=	\$30.00	May 2024	\$2.99
3	Phillips 66	Jun 2024	\$15.00	+	\$30.00	=	\$45.00	Sep 2025	(\$57.24)
4	Vehicle 2	Oct 2025	\$383.00	+	\$45.00	=	\$428.00	Dec 2025	\$0.56
5	SImmons Bank	Jan 2026	\$21.00	+	\$428.00	=	\$449.00	Feb 2026	\$190.85
6	Kohls	Mar 2026	\$23.00	+	\$449.00	=	\$472.00	Apr 2026	\$1,802.02
7	Vehicle 1	May 2026	\$515.00	+	\$472.00	=	\$987.00	Jun 2026	\$4.37
8	Lowes	Jul 2026	\$25.00	+	\$987.00	=	\$1,012.00	Aug 2026	\$2,566.82
9	Citibank	Sep 2026	\$42.00	+	\$1,012.00	=	\$1,054.00	Oct 2026	\$4,507.96
10	First Star Bank	Nov 2026	\$26.00	+	\$1,054.00	=	\$1,080.00	Dec 2026	\$5,522.83
11	Walmart	Jan 2027	\$29.00	+	\$1,080.00	=	\$1,109.00	Feb 2027	\$8,339.76
12	American Express	Mar 2027	\$88.00	+	\$1,109.00	=	\$1,197.00	Apr 2027	\$10,387.69
13	Bank of America	May 2027	\$142.00	+	\$1,197.00	=	\$1,339.00	Jun 2027	\$11,870.26
14	2nd mortgage	Jul 2027	\$600.00	+	\$1,339.00	=	\$1,939.00	May 2030	\$22,447.25
15	HOME MORTGAGE	Jun 2030	\$971.00	+	\$1,939.00	=	\$2,910.00	Feb 2033	\$16,167.97
		Totals	\$2,910.00		\$0.00		\$2,910.00	Feb 2033	\$83,748.72



The end result is not what you think. Always run the numbers

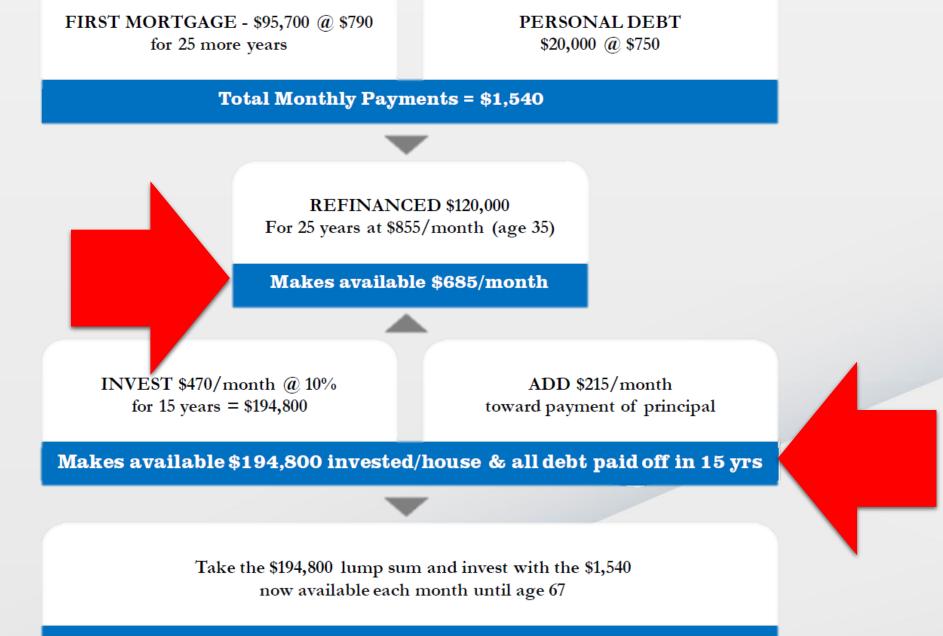


REALITY PAGE

Monthly Bills	Current Balance	Interest Rate	Minimum Payment	Actual Payment	Projected Pay Off	Projected Interest Paid
Kohl's	\$134	21.9%	\$10	\$10	Sept 2021	\$10
Capital One	\$4,168	9%	\$317.61	\$317.61	March 2022	\$236
JC Penny's	\$276	21%	\$30	\$30	April 2022	\$36
Phillips 66	\$333	23.24%	\$10	\$10	Oct 2022	\$73
Stage	\$379	24.9%	\$25	\$25	Jan 2023	\$99
DPS	\$9,660	7%	\$302	\$302	Jan 2024	\$1,063
Washburn's	\$2,538	10%	\$77	\$77	April 2024	\$442
Arvest Bank	\$8,952	0%	\$201.65	\$201.65	Oct 2024	\$0
Juniper Bank	\$4,787	5.7%	\$96	\$96	Nov 2025	\$689
Shell Gas Card	\$923	23.24%	\$28	\$28	Jan 2028	\$889
Discover	\$3,373	0%	\$69	\$69	Feb 2030	\$0
Home Mortgage	\$39,896	6.9%	\$453.34	\$453.34	May 2031	\$15,869
Bank of America	\$8,363	10.24%	\$163	\$163	Aug 2042	\$6,038
HSBC	\$2,441	10%	\$41	\$41	Feb 2098	\$22,923
TOTAL	\$86,222	7.1%	\$1,824	\$1,824	Feb 2098	\$48,347

Current Problem	Compare	Proposed Solution
14	# of Monthly Bills	3
8	# of Revolving Debt	0
\$48,347	Amount of Interest	\$37,246
Feb 2098	Debt Free Date	March 2026
117	Age When Debt Free	49
\$1,824	Initial Monthly Payments	\$1,155
38% - high	Debt-to-Income Ratio	22% - fair
7.1%	Weighted Average Interest Rate/APR	7.69%
\$ 0	Potential First Year Additional Tax Savings	\$883





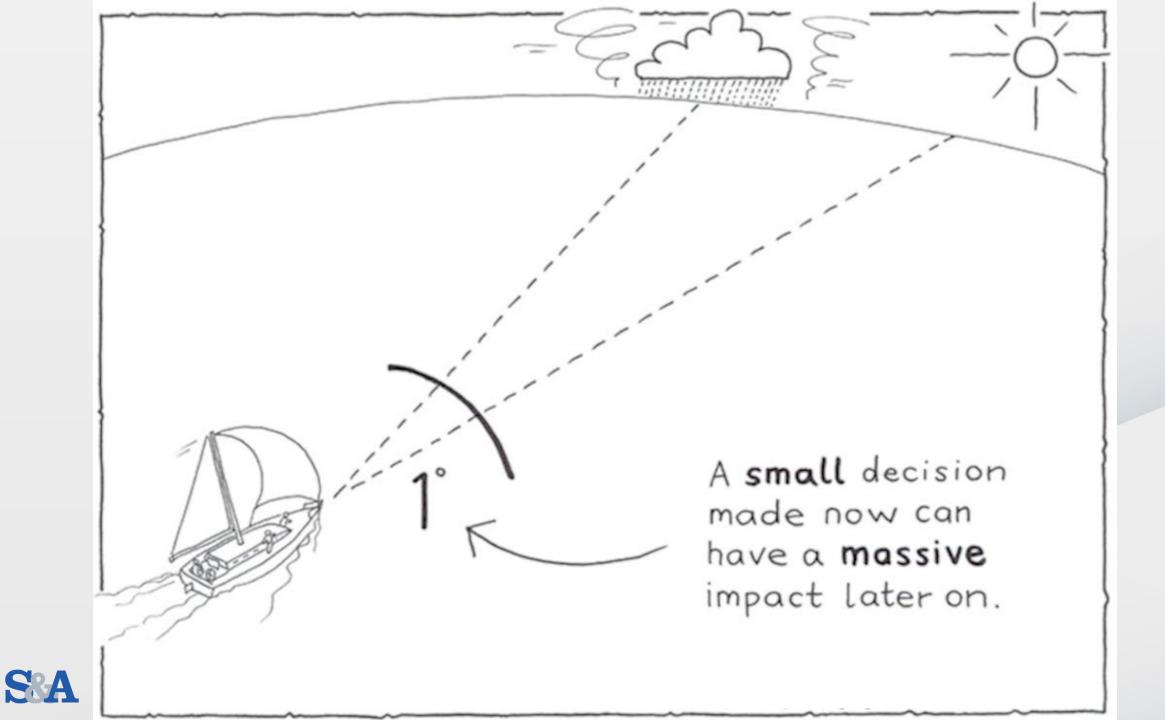
S^A

The total, given a 10% return = 1.9 million

/in•san•i•ty/

Doing the same thing over and over, and expecting different results.





Making Your Family Bulletproof **Savings/Life Insurance**



43% < **\$10**k

43% of Americans have less than \$10k in savings.



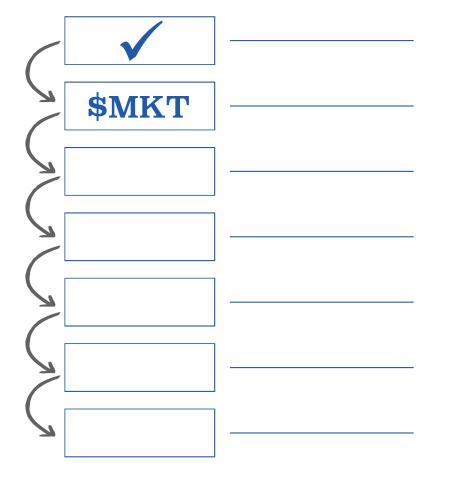


Week	Deposit	Balance	Week	Deposit	Balance
□ 1	\$1	\$1	27	\$27	\$378
	\$2	\$3	28	\$28	\$406
	\$3	\$6	29	\$29	\$435
4	\$4	\$10	30	\$30	\$465
	\$5	\$15	31	\$31	\$496
	\$6	\$21	32	\$32	\$528
07	\$7	\$28	33	\$33	\$561
	\$8	\$36	34	\$34	\$595
	\$9	\$45	35	\$35	\$630
	\$10	\$55	36	\$36	\$666
	\$11	\$66	37	\$37	\$703
□ 12	\$12	\$78	38	\$38	\$741
13	\$13	\$91	39	\$39	\$780
14	\$14	\$105	40	\$40	\$820
15	\$15	\$120	41	\$41	\$861
16	\$16	\$136	42	\$42	\$903
17	\$17	\$153	□ 43	\$43	\$946
	\$18	\$171	44	\$44	\$990
19	\$19	\$190	45	\$45	\$1,035
20	\$20	\$210	46	\$46	\$1,081
21	\$21	\$231	47	\$47	\$1,128
22	\$22	\$253	48	\$48	\$1,176
23	\$23	\$276	49	\$49	\$1,225
24	\$24	\$300	50	\$50	\$1,275
25	\$25	\$325	51	\$51	\$1,326
26	\$26	\$351	52	\$52	\$1,378

EASY \$1,378 in 52 weeks!



Keep Your Money In Boxes







How Much Life Insurance Do I Need?

Insure for your debt load.

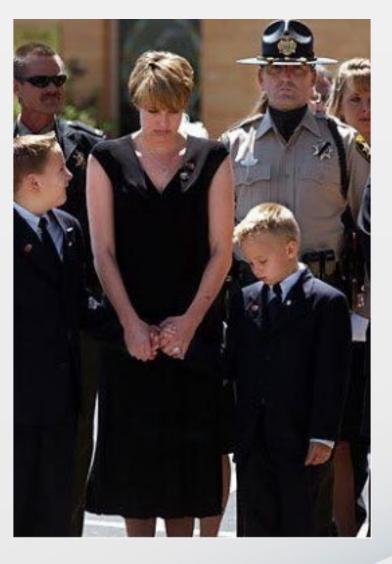


Net Worth

To make progress toward your goals, your net worth must increase over time. Your net worth is the amount of money you would have if you were to sell everything you own and pay off all your debts.

Assets		Liabilities		Net Worth	
Retirement Assets	\$25,000	Mortgage Balance	\$139,259	Total Assets	\$230,000
Education Assets	\$0	Other Debt Balances	\$145,578	Total Liabilities	\$284,837
Goals & Dreams Assets	\$0				
Emergency Fund Assets	\$0				
Non-Retirement Assets	\$5,000				
Life Insurance Cash Values	\$0				
Home Market Value	\$200,000				
Total	\$230,000	Total	\$284,837	Net Worth	(\$54,837)









Sherry Graham-Potter Husband Deputy Tim Graham Pima County SO Struck and killed while in foot pursuit





No will Wife was not on bank account Wife was not on deed, mortgage, or the title of their cars





2 days before he was killed Went to HR, Changed beneficiary

-Pension

-Kids Received Tuition Waivers



Verify Beneficiaries!





LINE OF DUTY DEATH

2021 - \$370,376.00

* In addition to workers comp, agency life insurance, personal life insurance







INVESTING FOR YOUR RETIREMENT

57% of workers age 45-54 have saved less than \$50,000



INVESTING FOR YOUR RETIREMENT

57% of workers age 45-54 have saved less than \$50,000
65% of Americans need their next paycheck to meet their living expenses



57% of workers age 45-54 have saved less than \$50,000
65% of Americans need their next paycheck to meet their living expenses
35% of Americans have no retirement plan.



57% of workers age 45-54 have saved less than \$50,000
65% of Americans need their next paycheck to meet their living expenses
35% of Americans have no retirement plan.
54% of the workforce say they will work past age 65.



Average monthly Social Security benefit is \$1,503.



Average monthly Social Security benefit is \$1,503. Defined Pensions are disappearing – less than 10% of Americans plans are defined pensions



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50% of Americans do not participate in any kind of employer-sponsored retirement plan.



Average monthly Social Security benefit is \$1,503.
Defined Pensions are disappearing – less than 10% of Americans plans are defined pensions
50% of Americans do not participate in any kind of employer-sponsored retirement plan.
21% of Americans believe they will fund their retirement by winning the lottery.



Investing It's not rocket science

Building for YOUR Retirement





Be an owner, not a loaner!



Why Choose a Mutual Fund?





The Benefits

Of Mutual Funds and Variable Annuities







Professional money

management





1

Professional money

management



assets



1

Variety of objectives



Professional money

management



assets



1

Variety of objectives



Availability of assets

Mutual funds offer the opportunity to make money three ways:



1 Dividends paid from funds' earnings



Dividends paid from funds' earnings



1

Appreciation of shares held



Dividends paid from funds' earnings



1

Appreciation of shares held



Capital gains distributions



ASSET MANAGEMENT

YEAR	3%	6%	12%
1	\$2,000	\$2,000	\$2,000
6			\$4,000
12		\$4,000	\$8,000
18			\$16,000
24	\$4,000	\$8,000	\$32,000
30			\$64,000
36		\$16,000	\$128,000
42			\$256,000
48	\$8,000	\$32,000	\$512,000

RULE of 72

Dividing the interest rate into 72 *approximates* the number of years it takes your money to double.



TIME VALUE OF MONEY





DARRYL VS **DARRYL**

DARRYL 1

Puts in \$3,000 each year from age 21-27



DARRYL 2

Puts in \$3,000 each year from age 28-62



Invests \$21,000 total



Invests \$102,000 total



Investment is worth \$942,490 At age 62



Investment is worth \$903,440 At age 62



EXAMPLE OF DOLLAR COST AVERAGE \$600 bonus

1	\$100	1 Cow
2	\$50	2 Cows
3	\$25	4 Cows
4	\$25	4 Cows
5	\$50	2 Cows
6	\$100	1 Cow



EXAMPLE OF DOLLAR COST AVERAGE \$600 bonus

1	\$100	1 Cow		
2	\$50	2 Cows		
3	\$25	4 Cows		
4	\$25	4 Cows		
5	\$50	2 Cows		
6	\$100	1 Cow		
\$600 spent to purchase 14 cows Average price per cow - \$42.85				

SRA

Tax ShelteredCDsStocksBondsMutual FundsGoldSilver(some) Real Estate



Traditional IRA

Annual contribution - \$6,000 / \$12,000 50+ years old - \$7,000 / \$14,000 Immediate tax break First-Time Home Purchases Up to \$10,000 **Birth/Adoption Expense Up to \$5,000 – NO PENALTY**



Traditional IRA

Start with as little as \$25/month or one-time investment of \$500

Fund as long as you have earned income.

Available without penalty at 59.5

Must start distributions at 72 (RMD)



Roth IRA

Annual contribution - \$6,000 / \$12,000 50+ years old - \$7,000 / \$14,000 No tax break for contributions Left for 5 years and 59.5 tax free including growth Limited to AGI 129k single filer/204k married filer



Roth IRA

Start with as little as \$25/month Or one-time investment of \$500

Fund as long as you or your spouse have earned income

No required distributions



Roth IRA

Consult your financial professional for Tax and penalty-free distributions for:

First-Time Home Purchases up to \$10,000

Medical Expenses

Education Expenses



MONTHLY INVESTMENT MATRIX, AT 10%

Year	\$25	\$100	\$250
1	\$344.61	\$1,378.42	\$3,446.05
5	\$1,993.54	\$7,974.14	\$19,935.35
10	\$5,232.04	\$20,928.16	\$52,320.41
15	\$10,560.38	\$42,241.53	\$105,603.83
20	\$19,327.15	\$77,308.61	\$193,271.51
25	\$33,751.19	\$135,004.78	\$337,511.94
30	\$57,483.20	\$229,932.80	\$574,832.01





State matches your \$25 with \$25

Contributions are pre-tax

Grows tax-deferred

May be rolled over into IRA when separation occurs



401 (a)

The state's \$25

Subject to 59.5 Rule

Taxed at current taxable rate when distributed.





Almost exclusively accessible after separation

Your \$25

Can contribute up to \$20,500 a year or \$27,000 a year at age 50+ or older

Distributions are available at separation (at any age) without a penalty

Taxed at a current taxable rate when distributed



Variable Annuity

Can be qualified or non-qualified investments Grows tax deferred May pick your own investment funds May have a Guaranteed Growth Factor May have a Lifetime Withdrawal Guarantee May have Guaranteed Death Benefit



OPERS

80 points if hired before July 1, 1992 90 points if hired after July 1, 1992 After 20 years of service, use 6 months of sick leave towards retirement figures After retirement, \$5,000 death benefit **OPERS** pays \$105 of health insurance





Opers.ok.gov

- Calculate your benefits
- Within 2 years of Retirement Eligibility



Law Enforcement Retirement

High 30 of last 60 = Average

2.5% for each year of service

Percent of average



Law Enforcement Retirement

Average of the last 30 months \$4,000 / month

20 years x 2.5% = 50%

50% of 4,000 = 2,000



Forward D.R.O.P

Minimum 20 year service required

Maximum Participation 5 years

Member continues employment but stops 8% contributions

Deferred monthly benefit & half of employers contributions (6.5%) deposited into account which currently earns no less than 7.5% interest



Back D.R.O.P

Minimum 20 year service required

Maximum Participation 5 years

Member elects upon retirement; effective retroactively

Deferred monthly benefit, member's 8%, and half of employers contributions (6.5%) deposited into account which currently earns no less than 7.5% interest



Forward D.R.O.P Interest

Prospective, compounded annually, and earns no less than 7.5%

Back D.R.O.P Interest

Retroactive, compounded annually, and earns no less than 7.5%

6-176-186-196-206-219.4%7.5%7.5%7.5%26.0%



Payment Methods

Leave D.R.O.P account balance with OPPRS No longer guaranteed rate of return

Direct payment Subject to income tax withholdings

Direct rollover 401 (a), 403 (a), 403(b), 457(b), Trad IRA, Roth IRA, Annuity



www.ok.gov/OPPRS www.olers.state.ok.us

www.opers.ok.gov

Accessing your state or municipal retirement plans



For Retired Officers

Take out Drop Money and Pay off Bills \$250,000 to pay off bills = Tax Liability of \$117,151



For Retired Officers

Take out Drop Money and Pay off Bills \$250,000 to pay off bills = Tax Liability of \$117,151 Have Insurance Premiums paid from Police Pension and save about \$850.00 Federal and \$300.00 State Each Year



For Retired Officers

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Windfall Elimination Provision

Social Security originally designed to provide supplemental retirement benefits.

Lower paid workers receive about 55% while higher paid workers receive about 25%

In 1983, Congress passed the provision to prevent workers from receiving pensions from main employment and larger percentage of Social Security – as it appeared they were low paid workers



Windfall Elimination Provision

The amount of reduction can be as much as 30% of your original benefit.

The amount varies based on lifetime earnings on which Social Security was paid

www.socialsecurity.gov



Sta9522k – Service Detail

Benefit Detail

Calculated High Thirty Sum	\$138,061.19
Thirty Month Average	\$4,602.04
Calculated High Thirty Sum	\$115.05
Monthly Base Benefit	\$2,761.20
Additional Monthly Benefit	\$95.87

Total Monthly Benefit \$2,857.07

Calculated High Thirty Detail

Year	Month	Hours Worked	Gross Pay
2004	10	173	\$6,428.92
2004	8	173	\$4,048.92
2004	6	173	\$4,489.71
2004	4	173	\$4,489.71
2004	2	173	\$4,489.71
2003	12	173	\$4,489.71
2003	10	173	\$4,489.71
2003	8	173	\$4,489.71
2003	6	173	\$4,423.53
2003	4	173	\$4,423.53
2003	2	173	\$4,423.53
2002	12	173	\$4,423.53
2002	10	173	\$4,423.53
2002	8	173	\$4,423.53



Hypothetical Savings Deposit Schedule

Assumptions

Opening Savings Balance

Annual Rate of Return

Number of Months

Contribution Each Month

Ending Balance



\$0

7.50%

60

\$2,857.07

\$208,510.11

Options for Drop Money TAKE IT OUT – PAY MY BILLS (STOP! DON'T BE STUPID.)

\$208,510

Cost to take out - \$83,404 Remaining - \$125,106



Options for Drop Money

ROLLOVER

Full amount into IRA account

No tax, no penalty

Traditional IRA / Annuity

Can access account at age 50 without penalty, according to the Pension Relief Act signed on August 17, 2006





DEPARTMENT OF THE TREASURY INTERNAL REVENUE SERVICE-UR PHILADELPHIA, PA 19114-0436

NOTICE NUMBER: CP-2005 DATE OF THIS NOTICE: 07/07/2010 SOCIAL SECURITY NUMBER: TAX FORM: 1040 TAX YEAR: 2008 AUR CONTROL NUMBER: 96001

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KENNETH V STAFFORD

MUSKOGEE OK 74403-8252555

FOR ASSISTANCE CONTACT THE OFFICE OF: Office of L Fulmer

Toll Free Number: 1-800-829-8310

007953

CLOSING NOTICE

Thank you for providing us with additional information about the issue we recently wrote to you about. We are pleased to tell you that, with your help, we were able to clear up the differences between your records and your payers' records. If you sent us a payment based on our proposed changes, we will refund it to you if you owe no other taxes or have no other debts the law requires us to collect.

If you have already received a notice of deficiency, you may disregard it. You won't need to file a petition with the United States Tax Court to reconsider the tax you owe. If you have already filed a petition, the Office of the District Counsel will contact you on the final closing of this case.

If you have questions about this notice, please write to us at the address shown above. Include your telephone number and the best time to call you if we need additional information.

Thank you for your cooperation.



Growth Fund of America



Growth Fund of America

0 withdrawals



\$208,000 for 30 years **Growth Fund of America** 0 withdrawals Balance of \$6,270,000 (rate of return - 12.01%)



Growth Fund of America



Growth Fund of America

Withdraw \$1,000 monthly



Growth Fund of America

Withdraw \$1,000 monthly Total withdrawals of \$360,000



Growth Fund of America

Withdraw \$1,000 monthly Total withdrawals of \$360,000 Balance of \$3,130,000 (rate of return - 11.95%)



Growth Fund of America



Growth Fund of America

Withdraw \$1,800 monthly



Growth Fund of America

Withdraw \$1,800 monthly Total withdrawals of \$648,000



Invesco Equity & Income

Withdraw \$1,800 monthly Total withdrawals of \$648,000 Balance of \$617,888 (rate of return - 11.78%)



Most people don't plan to fail, they fail to plan

Know your destination!



The Solution Financial Needs Analysis Customized Confidential Complimentary



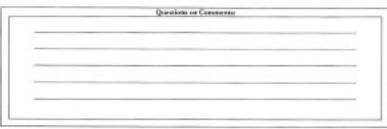


X	Participan	a Information:		
Natie			Age:	
Address:				
Cas:	54	#1:	ZIP Code	
Phone	Call Phone:		_	
Employer			For How Long?	
mail Address:		Projected Retirement Age		
Spone's Nara:		Spoure's Age		

Please check any of the following we may be able to assist you with:

_ L	Financial Needs Analysi	8	
t	J IRAs		
(Investments		
1	Rollover of Retirement Funds from Previous Employer		
1	Debt Reduction		
I	Drop Money Itollower		
t	Life Insurance		
t	Long Term Care		
t	Gollege Savings Plan		
Please list any	friends or family members	who could use our assistance:	
Name:		Phone	
Name:		Phone:	

Name: Phone:





Think and Grow Rich Determine a specific goal. Set a definite time. Have a plan in mind. Decide what price you will pay. Put the plan in writing. **Review the plan daily!**

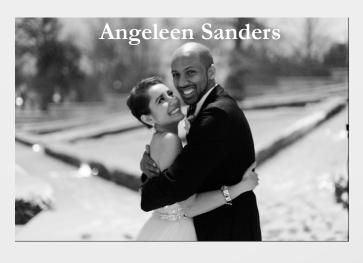


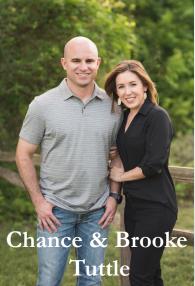


S[®]A

The Team

















\$25,000 for 40 years = 1 Million Dollars

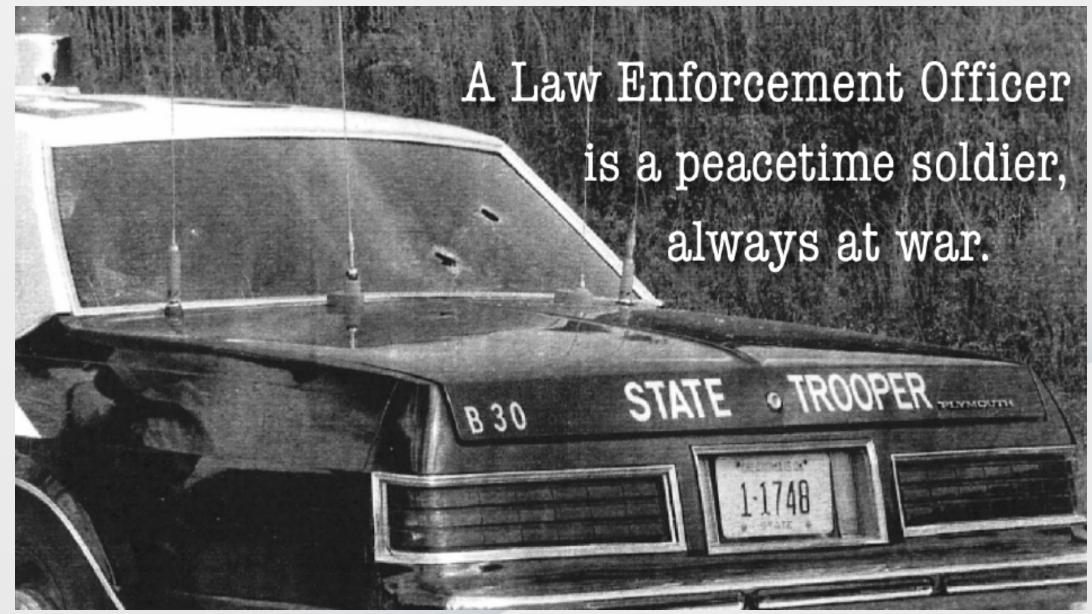
35,000 for 40 years = 1.4 Million Dollars

\$45,000 for 40 years = 1.8 Million Dollars













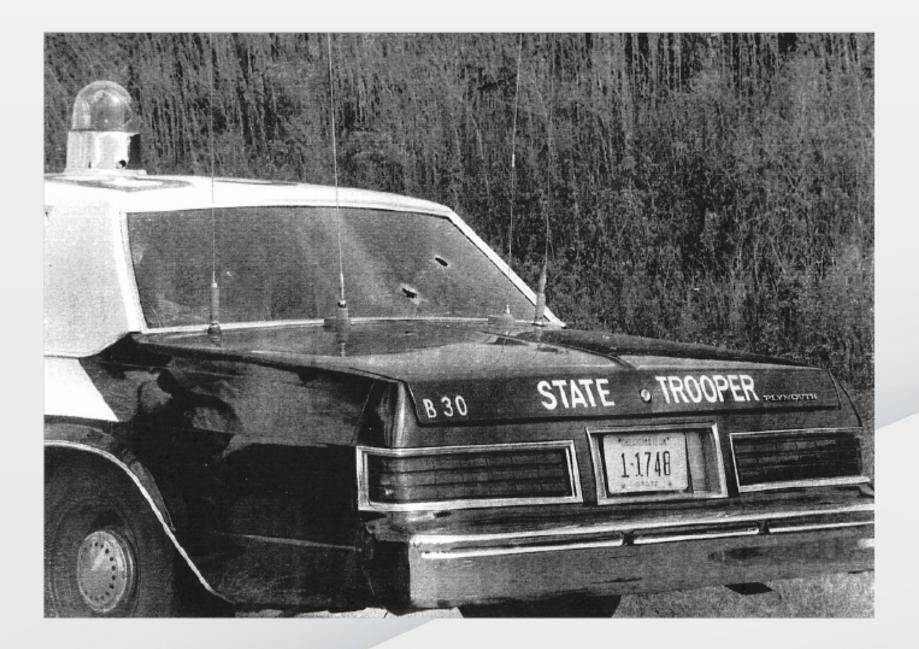




















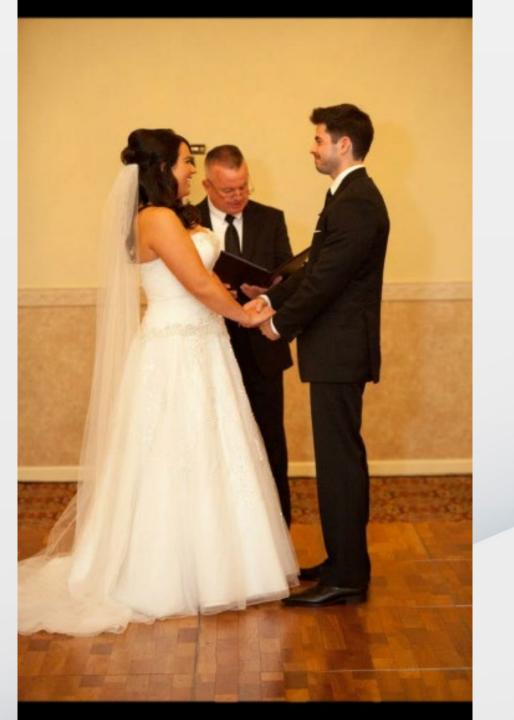




















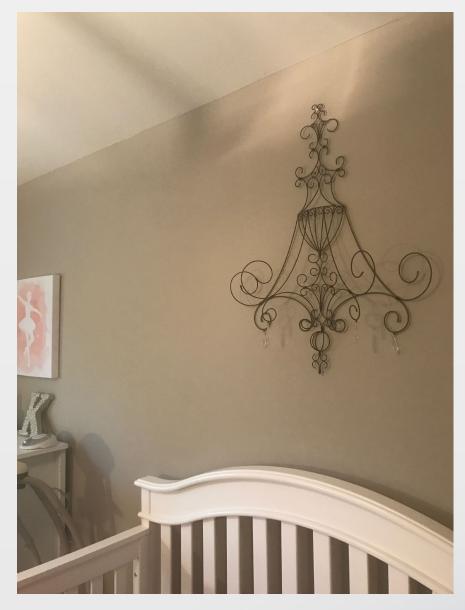












KENnedy Grace! Arrived Nov 19 2019















ITS TRUE, ALL OF IT



